



CAPABILITIES STATEMENT

JULY 2014

**TULLOCH  
DEVELOPMENTS**



# Executive Summary



Tulloch Developments Ltd is the biggest and most versatile civil and marine engineering contractor in Shetland. With 40 years of experience, highly-skilled staff and the right equipment in the right places, we can meet all your construction requirements.

Our track record of work in Shetland, including in the oil and gas sector, is second to none. And our approach is very simple: we work in partnership with our clients to get the job done the way you want it.



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## Who We Are



Tulloch Developments Ltd is Shetland's largest engineering contractor. Owned and operated in Shetland for 40 years, we have an extensive portfolio of fit-for-purpose construction work in the most inhospitable climate in the UK.

With more than 100 highly skilled staff and a wide variety of specialised machinery (as well as the right procedures and experience to ensure they work in harmony), we provide a comprehensive range of services - all of them in-house.

We have an "open book" philosophy - we do exactly what you'd like us to do without imposing any hidden extra costs - which makes us the sort of contractor you will find straightforward to manage.

Based at a purpose-built facility at Gremista in Lerwick, and with offices at Sella Ness and Staney Hill, we are able to deploy mobile teams and equipment at short notice to sites all around Shetland.



# What We Do



The range of services we provide is comprehensive. And the vertically-integrated nature of our company means we provide them all. So your project won't be held up by us waiting for a sub-contractor.

We work in partnership with our clients. That way, you get the job done the way you want and we gain the satisfaction of having provided a first-class service. And we do it on time and on budget.

Our services include:

- Civil / Marine Engineering
- Quarry Operation
- Crushing and Screening
- Aggregate Recycling and Landfill
- Crane Hire and Lifting Services
- Plant Hire
- Diamond Coring
- Land / Marine Surveying
- Cathodic Protection
- Heavy Haulage to STGO 3
- Precast Manufacturing
- Readymix Concrete Supply
- Utilities Installation
- Laydown and Storage Facilities

# What We've Done



Our portfolio of work for a large number of clients is extensive. Recently, for Petrofac at the Shetland Gas Plant we provided civil teams who carried out track works and road works and provided utilities and crane pads; environmental teams who looked after water management, COSHH and emergency response in the event of a spill; spoil management - haulage and disposal of material at our Staney Hill landfill facility; and plant which included two 55-tonne mobile cranes, 14 excavators (0.75-36 tonnes), dumpers, rollers and telehandlers.



## What We've Done



We also supplied quarried aggregates for crane pads, roads, pipe bedding and foundations; fuel to plant equipment on site; and traffic co-ordination and management services to organize and control the movement of large, pre-fabricated modules and plant items.

In addition, in relation to the Shetland Gas Plant we have built a large electricity substation for SSE incorporating a framed building with sheet cladding.

Under sub-contract to Morrison Construction, we have also built a park-and-ride car park at Sella Ness for BP staff unable to park at Sullom Voe Terminal. This was due to the transportation of large gas plant modules from the construction jetty to the site. In addition, we built eight rock-armoured emergency laybys along the access road to SVT.

One of our biggest clients has been Lerwick Port Authority, for whom we have carried out a series of projects over the years, including reclamation of a large area of land between Shetland Transport and Shetland Catch and the construction of a new dockside on tubular piles with a suspended concrete deck.

## What Our Customers Say

**Tulloch Developments have successfully delivered major civil works for us on time and on budget.**

Victor Sandison, Deputy Chief Executive, Lerwick Port Authority



# 10 Reasons to Choose Tulloch Developments

## 01

### LOCATION, LOCATION, LOCATION

We are already here in Shetland. As the largest engineering contractor in the islands, we have the personnel and equipment to be able to meet all your requirements. We don't need to bring in support from the mainland. And we don't sub-contract work to other firms. When you hire Tulloch Developments, that's who you get, not someone else.

# 10 Reasons to Choose Tulloch Developments

## 02

### EXPERIENCE

Having worked for Petrofac on the Shetland Gas Plant, we know our way around the oil and gas sector in the islands. Whether it is the provision of civil teams to work on roads and utilities; environmental teams to clean up and return site water or dispose of unwanted materials; or the supply of excavators, dumpers, rollers, telehandlers, large cranes and other plant; we will do it expertly, safely and to your timetables.

# 10 Reasons to Choose Tulloch Developments

## 03

### CONTENTED CUSTOMERS

We leave our clients happy. The level of our client references is 100% and we receive a lot of repeat business. Over the past eight years, we have been contracted annually to carry out significant work for Scottish Water, SSE, Lerwick Port Authority and Shetland Islands Council.

For Scottish Water we have built new water treatment plants, upgraded existing ones and improved the water infrastructure throughout Shetland. For SSE's Major Work Division, we have carried out ongoing equipment upgrades. In addition, we have been responsible for ongoing maintenance works at Lerwick Harbour and various projects for SIC Ports & Harbours and the Roads Department.

# 10 Reasons to Choose Tulloch Developments

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## HIGHLY TRAINED WORKFORCE

Our skilled workforce is well-trained and highly-motivated. We have a very low level of staff turnover. Staff are our key asset and we work hard to ensure they can work hard for you.

# 10 Reasons to Choose Tulloch Developments

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## FIRST-CLASS LTI RECORD

We have an excellent LTI record. On the Shetland Gas Plant project we had 0 LTI and the company as a whole has only 4 LTIs in the last 10 years.

# 10 Reasons to Choose Tulloch Developments

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## CERTIFIED PLANT AND EQUIPMENT

All of our plant and equipment is maintained to very high standards, with comprehensive inspection procedures further reinforced by annual inspections / certification by manufacturers.

Equally, all of our plant and equipment is relevant to the oil and gas industry. Items can be fitted with passive or active systems certified to Zone 2 standard and we have certain specialist items certified to Zone 1 standard.

# 10 Reasons to Choose Tulloch Developments

07

## VERTICAL INTEGRATION

Our vertically-integrated structure means that, for example, we can quarry out aggregates for a project and use our haulage trucks to transport it to site.

# 10 Reasons to Choose Tulloch Developments

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## PARTNERSHIP PHILOSOPHY

We are an easy to manage contractor because we believe in working in partnership with our clients. We adopt an “open book” approach because we believe that is the best route to achieving success with our contracts.



# 10 Reasons to Choose Tulloch Developments

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## VALUE ENGINEERING

Some engineering solutions may appear obvious. They may simply be the “best way to do the job”. However, we always challenge conventional wisdom and think out of the box to ensure that as well as good engineering, you get good value engineering on your projects.

# 10 Reasons to Choose Tulloch Developments

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## NO-CLAIMS CULTURE

We have a record of zero disputes over payments and intend to keep it that way. It is our firm belief that if we do a good job we will get paid for it - simple as that.

# Contact

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